

**Dr. Daniel N. White**  
**Partner**  
**E-Advancement**  
**USA**

Dan White is past director of the Alumni Council at Princeton University, 1980-1999. During that time, he served in various capacities with CASE, most recently as a member of the Commission on Alumni Relations and chair of the sub-committee on continuing education for Advancement professionals.

Dan earned an A.B. at Princeton in English (1965). After a brief stint as a teacher at St. Christopher's School in Richmond, Virginia, he returned to Princeton to work in the Alumni Council, becoming director in 1980. He also served as interim editor for the alumni magazine, and as a member of its publications board, and has written extensively for a broad range of publications, including CASE.

As a consultant, he has worked with clients to assess and help strengthen the participation of volunteers in the institution, has done executive coaching, performed program audits, and led strategic planning exercises. He has a special interest in helping institutions form effective partnerships with their volunteers.